



## **DIGITAL DIST FOR DANCE, ELECTRONIC, REGGAETON, HIP HOP, REGGAE, LATIN MUSIC, & MORE**

This email is a summary version of what we do, how we work and a list of our partners. Please know that we have the facility, the resources, the experience and the skills to handle any size catalog. As well, we have no problems with labels who have existing mp3 deals though we prefer being the exclusive distributor. It's our goal to work labels into as many download sites as possible in a quick and efficient manner.

We are currently distributing over 30 labels worldwide including over 4,000 releases into several major services like iTunes, MSN, Napster and Sony Connect. Additionally, we service numerous smaller, niche sites and we are on top of the mobile market developing business around the world.

Our partner list is continuously upgraded. See below for the complete list! We require NO up front fees unless you need special-specific marketing service from us. Our terms are in 1 year increments, though once placed on a particular service, material will be represented on that service by us for at least 5 years.

We provide Exclusive, world-class, comprehensive encoding, data entry, reporting/accounting, promotion, legal and digital distribution services for indie labels. Founded by the same individuals who launched Media Services NYC Marketing, we pride ourselves on having the most digital music experiences available.

We act as Aggregator/Digital Distributor. Also we do Ring Tones.

All deals are 50/50 after 3<sup>rd</sup> party distributors take 15% and digital stores take 50% of what is paid on all sales, and we split with you (THE LABEL 50/50 after that on all income and sales collected. (Example = If we make a \$1/song after distributors take your % the remaining % gets split 50/50 between us, and your label.

NOTE: All splits and rates subject to various pricing on individual sites

Growth astronomical. Always increasing. Predicting digital sales revenue to ten-fold by 2009. Right now successful indies make about \$1000 month, very successful make \$5,000 per quarter. For many it is extra income on top of CD sales.

Sales have not stopped growing as long as the label remains active..

Note: If your label is already on a handful of sites or iTunes, in some cases we allow that relationship to continue and then seek to place your label's music everywhere where you do not have presence. "We allow direct sales then we take up the slack." Every label is different.

Lets discuss what you think of our services and where your label is at with digital. Feel free to hit me up with questions on the phone , email or perhaps in person.

Thanks! Oscar Poche, Azucar Ent Inc, 212-594-9355,  
[oscarpoche@mediaservicesnyc.com](mailto:oscarpoche@mediaservicesnyc.com)

## **AZUCAR ENT DIGITAL RETAIL PARTNERS**

### **Direct Specialty Dance-Electronic Sites**

Beatport Global  
Rhythm Selector  
AMU Ringtones Japan  
Stompy USA  
Traxsource USA  
Juno Digital UK  
DJ Tunes Germany  
Trackitdown UK  
BeatsDigital UK  
DJ Download UK  
Ministry Of Sound Digital  
King Beat Digital Japan  
Ospina Digital USA

### **Affiliated Commercial Sites - All Music**

9 Squared (audio,ringtone)  
Amazon (audio)  
Audio Lunchbox (audio)  
Audio Lunchbox Subscription (audio)  
Batanga Digital  
Beatport.com (audio)  
Beet (audio)  
Bell Mobility Full Track (audio)  
Bell Mobility Ringtone (audio,ringtone)

Beon (audio)  
Bleep (audio)  
Calabash Music (audio)  
Classical Archives (audio)  
Classical.com Download (audio)  
Classical.com Subscription (audio)  
Cybird/Cool Sound (audio)  
Dancetracks Digital (audio)  
DestraMusic.com (audio)  
DownloadPunk (audio)  
Ecast (audio)  
eMusic (audio)  
FNAC (audio)  
Foreal / Daiki-Sound Downloads (audio)  
Foreal Mobile (audio)  
Fun Mobility (audio,ringtone)  
Groove Mobile (audio)  
GroupieTunes (audio)  
Hip-Hop Site Inc (audio)  
Hudson Entertainment (US) (audio,ringtone)  
iTunes Ringtone (ringtone)  
Inradio (audio)  
Insound (audio)  
iTunes Music Store (audio)  
Jamba/Jamster (audio)  
Juno (audio)  
Lampshade Music (audio)  
Last.fm Radio (audio)  
Limewire Subscription (audio)  
Limewire À La Carte (audio)  
Liquid Digital Media (audio)  
Listen Japan  
m-Qube (audio,ringtone)  
Mbop Digital (audio)  
Misrolas (audio)  
Mix and Burn (audio)  
Mobilestreams (audio,ringtone)  
Moderati (audio,ringtone)  
mTraks Download (audio)  
mTraks Subscription (audio)  
Musicnet (audio)  
Musiwave (audio)  
Napster (audio)  
Nareos (audio,ringtone)

Navio Download (gBox) (audio)  
NTT Communication (audio)  
OD2 (Loudeye) (audio)  
Other Music (audio)  
Passalong (audio)  
PlayNetwork (audio)  
Pure Tracks (audio)  
Qmobile (audio,ringtone)  
Rhapsody (audio)  
Rogers Wireless (audio)  
Ruckus Network (audio)  
SecuryCast Download (audio)  
Snocap (audio)  
Snocap/Myspace (audio)  
Sony Connect (audio)  
Soundexchange (audio)  
Spiral Frog (audio,video)  
Sprint (audio)  
Starbucks (audio)  
Starzik SARL (audio)  
T-Online (audio)  
Thrill Jockey (audio)  
Thumbplay (audio,ringtone)  
Toybe (audio)  
Turntable Lab, Inc. (audio,ringtone)  
Verizon (audio)  
Virginmega.fr (audio)  
Wax Poetics (audio)  
Wippit (audio)  
Xringer (audio,ringtone)  
You Tube (audio,video)  
Zingy Mobile (audio,ringtone)

### **Promotional Partners**

News Posts, Webcats, Digital Radio, Direct Links

AccuRadio (audio)  
Amazon.com (audio)  
Audiovox/Jensen (audio)  
Beatport (audio)  
Better Propaganda (audio)  
BitTorrent (audio)

Calabash (audio)  
CNET Download.com (audio)  
Crave Online (audio)  
Goombah (audio)  
Gracenote (audio)  
Haystack (audio)  
Hi5 Networks (audio)  
imeem (audio)  
Indie911 (audio)  
InRadio (promo) (audio)  
JamBase (audio)  
Last.fm (audio)  
Misrolas (audio)  
MP3.com (audio)  
Music IP (audio)  
Napster (audio)  
Sonific (audio)  
Soundflavor (audio)  
SpodRadio (audio)  
SpotDJ (audio)  
Synthesis Digital (audio)  
Virb (audio)  
Wax Poetics (audio)

## **Blogs & Podcast Partners**

Alex and Dean  
Alistair's Website  
All Axis Radio  
All Preparation and No H  
All Things Fun! Podcast  
allrecordlabels.com  
Alooga Media & DJ Ottic Online (audio)  
Alpha Shade  
Alphabet City Radio  
altafidelidad  
altcountry.nl  
Alter Pop  
Alternative Tentacles Podcast  
alvaro clemente blogspot  
Amadj.com  
Amateur Traveler podcast

Ambient Groove Temple  
American Cliche  
American Talk USA  
amerillo's last  
Amplified Podcast  
An Aquarium Drunkard  
And I agree with you Marge. In T  
AndMoreAgain  
Angela Zappella

**New & Coming Soon:**

XBox  
Grooveshark  
Slacker  
We7  
Amie Street  
3 Beat  
Boomkat  
Kompakt  
Cinemanow  
EZTakes  
GoTV  
Movieline  
Mod Systems  
Hyatt  
Muzak  
Ricall  
Arvato  
Send Me Mobile  
Telefonica  
TxxTunes  
Music4Help  
Zunior  
Hot Topic